

CPE REAL ESTATE (LRE)

LRE 0002 - Broker Pre-Licensing (5 Credits)

5 lecture, 0 lab, 0 clinical/other, 5 total contact hours

This introductory 75-hour course plus the 15-hour course, LRE0003, allows you to sit for the Illinois Real Estate Broker license exam. All required topics are covered including license law, real property, agency, seller and buyer relationships, state and federal laws, marketing and market analysis, appraisal and contracts. Books are available at the HarperStore. To sit for the licensing exam, you must be 21 years of age and have a GED or be a HS graduate.

LRE 0003 - Applied Real Estate Principles (1 Credit)

1 lecture, 0 lab, 0 clinical/other, 1 total contact hours

This 15-hour course plus the 75-hour course, LRE8170, allows you to sit for the Illinois Real Estate Broker license exam. Apply what you've learned in the introductory course through case studies and role playing activities. All required topics are covered including listing presentations, buyer representations, purchase agreements, negotiating, closing costs, and anti-trust. To sit for the licensing exam, you must be 21 years of age and have a GED or be a HS graduate. Books are available at the HarperStore. Prerequisite:LRE8170

LRE 8016 - Real Estate Law - Commercial (3 Credits)

3 lecture, 0 lab, 3 total contact hours

LRE 8170 - Broker Pre-Licensing/60 Hours (4 Credits)

4 lecture, 4 total contact hours

Includes instruction for the Broker Pre-license Topics course (parts 1 and 2--60 classroom hours), an IDFP state-mandated course under the Real Estate License Act of 2000. Meets part of the 75-hour broker pre-license course requirements necessary to qualify students to take the Illinois Real Estate License Examination administered by Applied Measurement Professionals (AMP/PSI) to obtain a Real Estate Broker license in the State of Illinois when the successful completion of this course is combined with the successful completion of the Broker Pre-License Applied Real Estate Principles interactive course (LRE 8171/15 classroom hours). Expects students to meet the state-mandated attendance requirements included in the course syllabus and pass a final exam with a grade of 75% or better to successfully complete this course. Requires those who sit for the state broker licensing exam to be at least 18 years of age as well as have a GED or be a high school graduate.

LRE 8171 - Applied Real Estate Principles (1 Credit)

1 lecture, 1 total contact hours

This 15-hour course plus the 75-hour course, LRE8170, allows you to sit for the Illinois Real Estate Broker license exam. Apply what you've learned in the introductory course through case studies and role playing activities. All required topics are covered including listing presentations, buyer representations, purchase agreements, negotiating, closing costs, and anti-trust. To sit for the licensing exam, you must be 21 years of age and have a GED or be a HS graduate. Books are available at the HarperStore. Prerequisite:LRE8170

LRE 8175 - Managing Broker Pre-License Applied Management and Supervision (1 Credit)

1 lecture, 0 lab, 1 total contact hours

Allows students to sit for the Illinois Real Estate Managing Broker License exam along with the completion of the 30-hour Managing Broker Pre-License Topics course. Applies what you've learned in the introductory course through case studies and role-playing activities with 15 hours of interactive instruction. Covers all required topics including brokerage contract disputes with clients, minimum services activities/problems, team activities, commission disputes in office/co-op office, dual agency disclosure problems and escrow documents. Places a topical emphasis on short sale problems, foreclosure problems, clear title problems, confidentiality problems, ethics problems and internet/social media problems. Requires those who sit for the Illinois real estate managing broker licensing exam to be 20 years of age and have an active real estate broker's license.

LRE 8176 - Real Estate Law/Commercial (3 Credits)

3 lecture, 0 lab, 3 total contact hours

Focuses on American commercial real estate law. Learns about the anatomy of a commercial real estate transaction; the role of a paralegal in a commercial real estate transaction; the importance of title searches and surveys; and the role of leases, easements, and licenses. Reviews the process utilized to obtain commercial real estate mortgages and the role of a paralegal in preparing for a commercial real estate closing. Emphasizes the role of the paralegal in commercial real estate transactions. Discusses ethical issues dealing with commercial real estate.

LRE 8180 - 15 Hour Leasing Agent Pre-License (1 Credit)

15 lecture, 0 lab, 0 clinical/other, 15 total contact hours

This course allows students to sit for the Illinois Leasing Agent License Exam. Participants will learn about fair housing issues relating to residential leasing, advertising and marketing issues, leases and applications, credit reports, owner-tenant relationships, owner tenant laws, handling of funds, and environmental issues relating to residential real property. Note: There are strict state requirements for attendance and examination with a grade of 75% or better. Students must be 18 years of age and have a GED or be a high school graduate.